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EXCLUSIVE – Harrison Street appoints Mia Dennis as managing director on investor relations team

BY KALI PERSALL

Harrison Street has hired Mia Dennis as managing director in the firm’s investor relations group.

Dennis, who will be responsible for developing and maintaining relationships with the institutional investor community, will be based in the firm’s new San Francisco office. She will report to Jenna Sheehan, senior managing director and head of investor and consultant relations in North America.

“We are very excited to welcome an executive of Mia’s caliber to Harrison Street’s growing global platform,” said Christopher Merrill, co-founder, chairman and CEO of Harrison Street. “Mia’s significant real estate industry experience and broad institutional relationships will enable us to further expand our client service capabilities to better meet the increasing needs of our investors, and particularly those on the West Coast.”

Dennis brings nearly 30 years of real estate industry and institutional client services experience to Harrison Street. She most recently served as a director and client relationship manager at UBS Realty Investors, where she was responsible for investor relationships in the western United States and Asia Pacific.

Prior to joining UBS, Dennis served as vice president and client portfolio manager in J.P. Morgan Chase's global real assets division, where she developed and maintained relationships with the firm's Western U.S. based clients.

Before joining J.P. Morgan Chase, Dennis worked as a vice president in client service and marketing at AEW Capital Management and in the real estate consulting group at Callan Associates, where she was responsible for plan sponsor client relationships.